



**SAGE MAS 90 & MAS 200 NEWSLETTER**

**CHARTING YOUR COURSE TO SUCCESS**

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Charting Your Course to Success

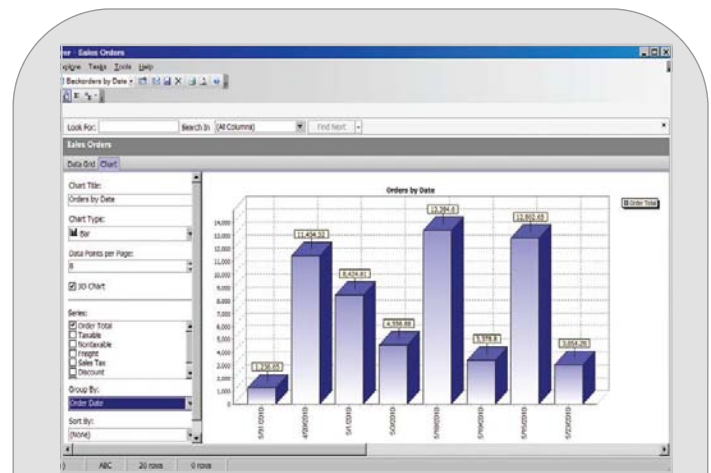
Creating the Perfect Fit with Extended Solutions

Creating Custom Buttons on Your Toolbar

You've probably heard the old saying "a picture is worth a thousand words." Apparently Sage Software agrees as evidenced by the multitude of new graphical views and charting tools delivered with Sage MAS 90 and MAS 200 Version 4.3. These new tools convert huge volumes of raw data into visual queues that will help you make more informed decisions and set your business on a course to success.

**The View From Here is Great**

Working in tandem, **Business Insights Explorer** and **Business Insights Dashboard** offer new capabilities in Version 4.3 to better enable you to turn data into actionable knowledge. In addition to the original Sales Order and Accounts Receivable views, Business Insights Explorer **now provides 75 pre-designed views** across General Ledger, Accounts Payable, Inventory Management, and Purchase Order. Within those grid views, you can sort, filter, drag and drop, run calculations, and save your settings as a new personalized view. You can now easily convert your "grid-style" analysis into a chart or graph for a visual summary.



**Easily convert raw "grid" data into a graphical charts using new tools provided in Version 4.3.**

**Check Your Dashboard**

With improvements to the Business Insights **Dashboard**, you can use the **simple startup wizard to select up to 12 standard graphical reports to display** in your personal dashboard. You can also select the order in which they appear as well as the level of detail or summary that you prefer. Like the dashboard in your car, one glance provides everything you need to know to ensure your business is running smoothly. And with flexible personalization options, you get to choose which key performance indicators (KPI) are important to you.

**What About My Current Reports?**

Traditional reports play an important role in your company. However, Business Insights Explorer and Dashboard offer advantages that can be used to **compliment** your existing reporting structure. For instance using Explorer, you can create a detailed and personalized report 'on the fly' without having to call IT or become a computer programmer yourself. You can also combine data across multiple modules into a single view ... a task that can prove more difficult and time-consuming using traditional reports. Plus the visual dashboards and graphical charts provide meaningful insight **at a glance**. An objective that would be much more difficult if you were to "glance" at a 15-page report. It's all about empowering you with tools to make quick and informed decisions, evaluate performance, cut costs, improve profitability, serve your customers better, and chart your course for success!



*Contact us to discuss a strategy for putting Business Insights Reporting to work for you!*



# CREATING THE PERFECT FIT WITH EXTENDED SOLUTIONS

You probably chose Sage MAS 90 or MAS 200 because the depth of functionality met **most** of your needs. But every business is unique with different shapes, sizes, and industries. That's why Sage developed Extended Solutions - a collection of more than 1,500 features and functions not found in the core product. If Sage MAS 90 or 200 is not currently meeting **ALL** of your needs "out of the box," then take a look at just a handful of the additional features available as Extended Solutions.

## Extended Solutions for AP and AR

**Enhanced Credit Checking** - pops up a warning message in your Sales Order, Invoice, and RMA screens when you type in a customer that has past due invoices on file.

**Customers with National Accounts** - if you have national accounts, this creates a 'Bill To Master Customer' for each AR customer.

**Cash Basis Accounting & History Posting** - posting to the GL occurs only when you generate an Accounts Payable check.

**Electronic Payment for AP** - process, format, and transmit direct deposit entries to your financial institution electronically.

## Extended Solutions for Multi-Company

**GL Account Synchronization** - synchronizes your GL Account information across multiple companies.

**Recurring Journal Entry** - Make a multi-company recurring journal entry in one company and specify a company code as part of the General Journal distribution line entry.

**General Journal Entry** - when you finish a general journal distribution line entry, debits and credits are checked for each company and an error message displays if any company is out of balance.

In addition to the General Ledger Solutions listed above, multi-company enhancements are also available for Accounts Payable, Accounts Receivable, and Bank Reconciliation that make multi-company processing easier than ever.

## Foreign Currency Processing

More small and mid-sized businesses are taking advantage of opportunities in the global marketplace. As such, accurately processing foreign currency transactions has become a necessary burden. The Foreign Currency Processing Extended Solution helps relieve that burden with automated currency conversion for an unlimited number of currencies and exchange rate schedules.

## Round Peg, Round Hole - A Natural Fit

Because they were developed exclusively for your Sage MAS 90 or 200 system, Extended Solutions are easy to install and begin using quickly. Each solution is developed, tested, and supported by Sage Software and designed to work hand-in-hand to compliment MAS 90 or MAS 200 basic functionality.

With over 1,500 Extended Solutions, we've only scratched the surface here. For a more complete listing of Extended Solutions including pricing and recorded demos, visit:

[www.sagesoftware.com/mas90/extendedsolutions](http://www.sagesoftware.com/mas90/extendedsolutions)

## Tips and Tricks

### Customizing Buttons on Your Toolbar



Your Sage MAS 90 or 200 desktop includes a Custom Buttons Toolbar that you can customize to include commonly-used tasks or external programs such as Outlook or Excel. You can simply **drag and drop** any task from the MAS 90 or MAS 200 Tree View onto the toolbar and/or drag and drop external programs for quick-and-easy access. The toolbar in the picture above has been customized to include the often-used customer maintenance screen, Microsoft Outlook for email access, and the built-in Windows calculator.

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